



RevUtilize – Revitalise your organisation by utilizing your core strength better!!

Revenue Utilization at a click of a button!!

Business Objectives

In any IT/ITES driven organization the need to analyze utilization and bench strength is a must. Having a good utilization leads to better revenue and increase in bench strength leads to more costs. Revenue and cost monitoring is another way of understanding additional costs and limit them to increase the revenue of the organization. Monitoring these is a challenge in most of the organizations as

- Data is spread across various systems
- Accesses to various systems at various levels is difficult to maintain
- End users find it difficult to collate all information into one place to analyze and decide on various parameters

Intelligroup's Utilization and Revenue Dashboards addresses these challenges in innovative ways.

Solutions Overview

Utilization and Revenue Dashboards is a web based analytical application targeted for executive level management of IT/ITES Companies executing IT projects. It allows decision makers to analyze utilization, bench strength, actual utilization vs spot utilization, Revenue, Costs etc.

Functionalities and technical features

Revutilize provides immense flexibility to extract powerful business information.

Revutilize has got the following main features:

Functional Features:

- Utilization at organization, practice, project and individual associate level
- Spot and derived utilization based on working on billable assignments and actual work done
- Revenue at company, practice, project and individual level based on pre-defined parameters of margin%
- Roll off details of a associate from projects for forecasting

- Ability for end users to edit and change any given information extracted from multiple legacy systems without changing the information on the sources

Technical Features:

- Built using SQL Server 2005/08 Suite
- Ability to load data from Backend ERP, CRM, LOB Applications, Databases (Oracle, Sql server, Sybase...) and Flat files
- Analysis and Reporting in an easy-to-use, intuitive form:
 - Score Cards and Dash Boards, Trend Graphs and Reports
 - Viewable through a web-interface anytime, anywhere
 - Refreshed at pre-defined intervals to maintain information consistency
 - Security at various levels in organization to suite business needs

Benefits

Analyse:

- Spot Utilization
- Derived Utilization
- Bench Strength
- Margin
- Revenue
- Costs
- P&L

Optmise:

- Resources
- Costs

Business Benefits:

- Better insight into resource allocations/utilization
- Better handling of bench strength
- Better Planning & Forecasting for pipeline projects
- Reduction in costs _Increase in Revenue _ Better profits
- Last but not the least, every level in the organization monitors and contributes

H/W and S/W requirements

H/W:

- 4/8 GB Ram
- 3.00GHz Processor
- 250 GB Hard Disk

S/W:

- MS SQL SERVER 2005/8 Standard
- MS Windows 2003
- For Microsoft version
- MS Performance Point Server, MS Sharepoint Server 2007
- VPN Connectivity for offshore development

Note: The exact H/W configuration will change depending on the requirements.



Business Intelligence

About Intelligroup

Intelligroup is a strategic partner to the world's largest companies. Its proven onsite/offshore delivery model has enabled hundreds of customers to accelerate results and reduce costs up to 50%. With deep expertise in industry-specific enterprise solutions, Intelligroup has earned a reputation for consistently exceeding client expectations. Intelligroup develops implements and supports IT solutions for some of the largest U.S. school systems and global corporations including Hershey, Abbott Labs, Eastman Chemical, Hitachi, and Kimball International. For more information, please visit our website at www.intelligroup.com

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